

Vendor Vetting/Evaluation:

- ◆ Presentation Objectives
 - Provide an overview of the technology acquisition process
 - Provide tools and techniques to help anyone who purchases technology or technical services to make informed decisions
 - Present general approaches, methodology, tools and techniques
- ◆ Format
 - Discuss the reality of how these techniques are applied from multiple perspectives (user, vendor, consultant)
 - Ask questions and provide answers
- ◆ What you will get out of this
 - Museum/Financial Leader
 - What to expect and how to support the acquisition of technology
 - Program/Administrative Manager
 - When to participate in the acquisition of technology to ensure your objectives are supported
 - Technology Manager
 - How to target the organization's strategy and manage a successful acquisition effort
 - Technology Staff/“Accidental Techie”
 - How to ensure the technology you will have to support is right for your organization
 - Consultant
 - Where to target opportunities to support organizations

